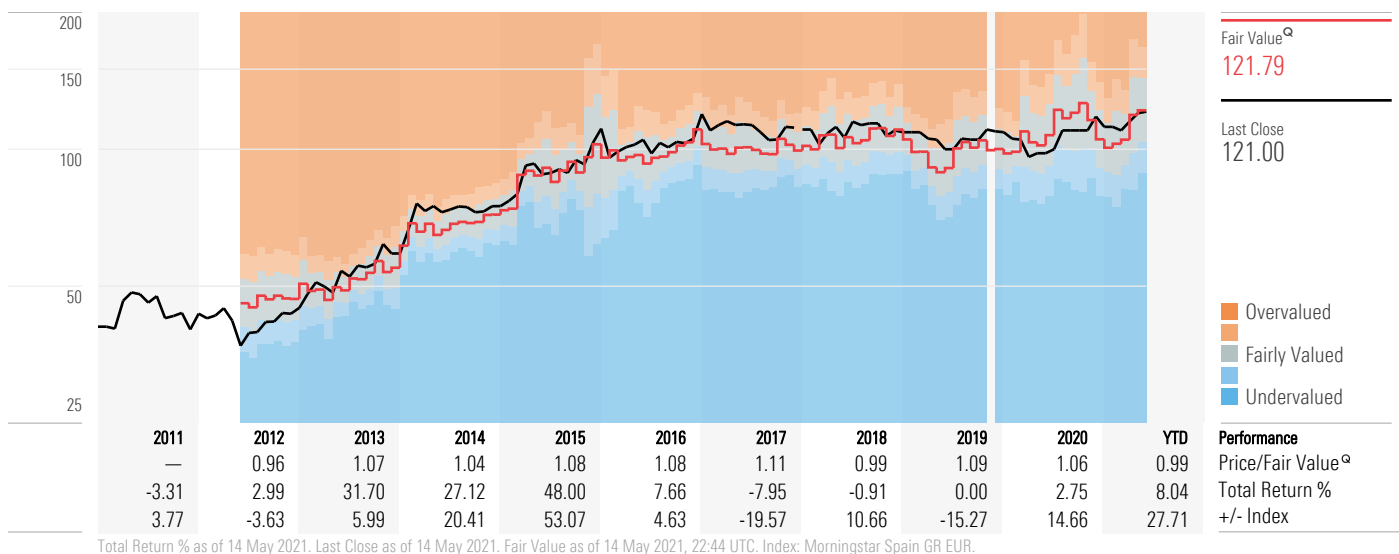


Baron de Ley SA BDL ★★★

Q 14 May 2021, 22:44 UTC

Economic Moat ^Q Narrow	Uncertainty ^Q High	Price/Fair Value ^Q 1.0	Trailing Dividend Yield ^Q —	Market Cap 480.2521 Mil	Investment Style Small Core	Sector Consumer Defensive	Industry Beverages - Wineries & Distilleries
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Total Return % as of 14 May 2021. Last Close as of 14 May 2021. Fair Value as of 14 May 2021, 22:44 UTC. Index: Morningstar Spain GR EUR.

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Valuation^Q as of 14 May 2021



Fair Value^Q
121.79
Uncertainty^Q :
High
Last Close
121.00

BDL is trading within a range we consider fairly valued.

Economic Moat^Q
Narrow
Financial Health^Q
Strong

1-Star Price^Q
> 167.87
5-Star Price^Q
< 88.36

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Financials as of 14 May 2021 (Fiscal Year End 31 Dec 2019)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	YTD	Fiscal
Revenue (Mil)	83	81	83	87	93	95	95	97	100	96	96	Revenue (Mil)
Operating Income (Mil)	25	25	20	21	18	24	25	24	25	22	22	Operating Income (Mil)
Operating Margin (%)	30.17	31.47	24.81	24.52	19.84	24.9	26.23	25.18	24.67	22.77	22.77	Operating Margin (%)
Net Income (Mil)	10	18	19	28	23	29	19	23	27	21	21	Net Income (Mil)
Diluted Earnings/Share	1.97	3.66	3.82	6.15	5.46	6.64	4.45	5.56	6.78	5.14	5.14	Diluted Earnings/Share
Operating Cash Flow (Mil)	39	27	33	31	27	25	16	18	15	26	26	Operating Cash Flow (Mil)
Capital Spending (Mil)	-4.38	-2.53	-3.13	-3.46	-5.96	-4.27	-11.56	-8.47	-8.54	-4.47	-4.47	Capital Spending (Mil)
Free Cash Flow (Mil)	34.34	24.03	29.60	27.53	20.90	20.61	4.44	9.34	6.42	21.33	21.33	Free Cash Flow (Mil)
Avg Shares Outstand(K)	5,132	5,015	4,850	4,500	4,300	4,297	4,162	4,084	4,046	4,013	4,013	Avg Shares Outstand(K)
Dividend Per Share	—	—	—	—	—	—	—	—	—	—	—	Dividend Per Share

Valuation as of 14 May 2021

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Current	Calendar
Price/Fair Value ^Q	—	0.96	1.07	1.04	1.08	1.08	1.11	0.99	1.09	1.06	0.99	Price/Fair Value ^Q
Price/Sales	2.69	2.79	3.43	4.34	5.35	5.40	4.87	4.63	4.43	4.61	5.07	Price/Sales
Price/Earnings	12.76	12.25	15.69	17.79	15.09	19.50	23.02	20.10	17.16	21.89	23.54	Price/Earnings
Price/Cash Flow	5.73	8.46	6.96	13.33	17.24	18.38	20.16	27.67	23.72	20.52	18.82	Price/Cash Flow
Price/Book	1.23	1.15	1.43	1.58	2.13	2.07	1.80	1.67	1.54	1.50	1.58	Price/Book

Operating Performance as of — (Fiscal Year End 31 Dec 2019)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Q3	Fiscal (%)
Return on Assets	3.77	5.93	5.27	7.85	7.19	8.89	5.71	6.92	8.06	5.82	2.0	Return on Assets
Return on Equity	5.78	9.98	9.4	13.58	10.84	12.0	7.43	8.83	9.84	6.91	2.33	Return on Equity
Rtn on Invested Capital	5.36	6.39	4.02	6.78	6.6	7.33	5.46	7.78	7.37	5.06	2.31	Rtn on Invested Capital

Business Description

Baron de Ley SA is a Spanish company which active in the beverages industry. Its core business is processing and aging of wines and other alcoholic and non-alcoholic beverages as well as all farming or industrial activities which are necessary to obtain, improve or process all kinds of wines and alcoholic and non-alcoholic beverages. In addition,

the company is also engaged in activities of agricultural, industrial and commercial related to the production of beverages. The company's primary business segments are Sale of wine which active in production, aging, and sale of its wines with the specific wine-growing area and Sale of other products which is engaged in engaged in the sale of ancillary canned and cured pork products. Most

of the company's revenue comes from Spain.

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- ii. **Quantitative Economic Moat:** Intended to describe the strength of a firm's competitive position. It is calculated using an algorithm designed to predict the Economic Moat rating a Morningstar analyst would assign to the stock. The rating is expressed as Narrow, Wide, or None.
 - Narrow** – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 70% but less than 99%.
 - Wide** – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 99%.
 - None** – assigned when the probability of an analyst receiving a "Wide Moat" rating by an analyst is less than 70%.
- iii. **Quantitative Star Rating:** Intended to be the summary rating based on the combination of our Quantitative Fair Value Estimate, current market price, Quantitative Uncertainty Rating, and momentum. The rating is expressed as One-Star, Two-Star, Three-Star, Four-Star, and Five-Star.
 - ★ – the stock is overvalued with a reasonable margin of safety.
*Log (Quant FVE/Price) < -1*Quantitative Uncertainty*
*Micro-Caps: Log (Quant FVE/Price) < -1.5*Quantitative Uncertainty*
 - ★★ – the stock is somewhat overvalued.
*Log (Quant FVE/Price) between (-1*Quantitative Uncertainty, -0.5*Quantitative Uncertainty)*
*Micro-Caps: Log (Quant FVE/Price) between (-1.5*Quantitative Uncertainty, -0.75*Quantitative Uncertainty)*
 - ★★★ – the stock is approximately fairly valued.
*Log (Quant FVE/Price) between (-0.5*Quantitative Uncertainty, 0.5*Quantitative Uncertainty)*
*Micro-Caps: Log (Quant FVE/Price) between (-0.75*Quantitative Uncertainty, 0.75*Quantitative Uncertainty)*
 - ★★★★ – the stock is somewhat undervalued.
*Log (Quant FVE/Price) between (0.5*Quantitative Uncertainty, 1*Quantitative*

Uncertainty

*Micro-Caps: Log (Quant FVE/Price) between (0.75*Quantitative Uncertainty, 1.5*Quantitative Uncertainty)*

★★★★ – the stock is undervalued with a reasonable margin of safety.

*Log (Quant FVE/Price) > 1*Quantitative Uncertainty*

*Micro-Caps: Log (Quant FVE/Price) > 1.5*Quantitative Uncertainty*

After the initial calculation for the star rating, there is a final filtering step based on the momentum of the company. We rank the companies based on their 12-1 month momentum, then restrict those below the 30th percentile to a maximum of 3 stars.

iv. **Quantitative Uncertainty:** Intended to represent Morningstar's level of uncertainty about the accuracy of the Quantitative Fair Value Estimate. Generally, the lower the Quantitative Uncertainty, the narrower the potential range of outcomes for that particular company. The rating is expressed as Low, Medium, High, Very High, and Extreme.

Low – the interquartile range for possible fair values is less than 10%

Medium – the interquartile range for possible fair values is less than 15% but greater than 10%

High – the interquartile range for possible fair values is less than 35% but greater than 15%

Very High – the interquartile range for possible fair values is less than 80% but greater than 35%

Extreme – the interquartile range for possible fair values is greater than 80%

v. **Quantitative Financial Health:** Intended to reflect the probability that a firm will face financial distress in the near future. The calculation uses a predictive model designed to anticipate when a company may default on its financial obligations. The rating is expressed as Weak, Moderate, and Strong.

Weak – assigned when Quantitative Financial Health < 0.2

Moderate – assigned when Quantitative Financial Health is between 0.2 and 0.7

Strong – assigned when Quantitative Financial Health > 0.7

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- i. **Last Close** – Price of the stock as of the close of the market of the last trading day before date of the report.
- ii. **Quantitative Valuation** – Using the below terms, intended to denote the relationship between the security's **Last Price** and Morningstar's quantitative fair value estimate for that security.
 - Undervalued – Last Price** is below Morningstar's quantitative fair value estimate.
 - Fairly Valued – Last Price** is in line with Morningstar's quantitative fair value estimate.
 - Overvalued – Last Price** is above Morningstar's quantitative fair value estimate.

This Report **has not been made available** to the issuer of the security prior to publication.

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